Conference Presentation

Psychophysiological Effects of Motivation-Based Appraisals in Differential Emotion Elicitation

KREIBIG, Sylvia Dagmar, GENDOLLA, Guido H.E., SCHERER, Klaus R.

Reference


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Inaugural Meeting

of the Society for the Study of Motivation (SSM)

The Inaugural Meeting of the Society for the Study of Motivation was held in affiliation with the 20th Annual Convention of the Association for Psychological Science (APS) on the 22nd of May 2008 in the Sheraton Chicago Hotel & Towers, Chicago, Illinois. The program included two invited presentation by Arie Kruglanski and Judith Harackiewicz, five symposia, a round-table discussion, and a poster session.

Sylva D. Kreibig (University of Geneva), Guido H. E. Gendolla (University of Geneva), Klaus R. Scherer (University of Geneva)

Psychophysiological Effects of Motivation-Based Appraisals in Differential Emotion Elicitation.

The Component Process Model (Scherer, 2001) predicts motivation-based appraisals to differentially determine emotion elicitation. Appraisal of self-relevance (SR) and goal conduciveness (GC) was experimentally manipulated by a success-failure paradigm. Given high SR, self-report showed increased disappointment and embarrassment under low-GC and increased amusement and pride under high-GC. SR manipulation affected sympathetic activation; GC manipulation affected respiration and facial expression.