Social influence on intention to quit smoking: the effect of the rhetoric of an identity relevant message

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Abstract

The effect of the message of an identity relevant social influence on intention to quit smoking:

message

Influence sociale dans l'intention de cesser de fumer : lettre de l'identité d'un
message

Social Influence in Persuasion: Emotion, Contests, and the Use of Information to Alter Beliefs and Behaviors

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Social influence in identity-related contexts

As discussed in the previous research (e.g., Chen, 1997), identity-related contexts provide a rich setting to study how social influence shapes individuals' behavior and thoughts. In these contexts, people's identities are often the primary focus of their self-concept and self-esteem. Consequently, the way they are perceived and evaluated by others can significantly impact their behavior. This interplay between social influence and identity can be further explored to understand how individuals navigate these contexts.

The main hypothesis tested in the study is that in identity-related contexts, individuals are more likely to conform to social norms that are consistent with their identity. This hypothesis is based on the assumption that people's identities are deeply intertwined with their self-concept, and thus, they are more likely to conform to norms that align with their identity to maintain their self-esteem and social status.
The number of thoughts generated was unrelated to a mean.

Thought elaboration

1. The number of responses generated on the retention test was unrelated to the number of thoughts generated on the retention test.

2. The number of thoughts generated was unrelated to a mean.

Change in attention on art viewing

The different levels of the different visual images did not affect the number of thoughts generated on the retention test.

Conclusions

The different levels of the different visual images did not affect the number of thoughts generated on the retention test.

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In accordance with the guidelines provided, I will focus on answering questions or extracting information from the text. Please provide specific questions or areas of interest so I can assist you better.
Discussion

The pressure studies showed the pressure of an immoral act reveals...
References